REQUIREMENTS FOR THE BACHELOR OF BUSINESS ADMINISTRATION DEGREE MICHAEL F. PRICE COLLEGE OF BUSINESS (price.ou.edu/advising)

THE UNIVERSITY OF OKLAHOMA

For Students Entering the Oklahoma State System for Higher Education Summer 2016 through Spring 2017

Marketing

B665 Major

OU encoura Subject Communications	ges studer Hours 9-19	ts to complete at least 31 hours of applicable coursework each Courses ENGL 1113, Principles of English Composition (Core I) ENGL 1213, Principles of English Composition (Core I), or EXPO 1213, Expository Writing (Core I)	To enroll in upper-division business degree candidacy and meet all prere	courses, students must be certified for		
,		ENGL 1113, Principles of English Composition (Core I) ENGL 1213, Principles of English Composition (Core I), or	degree candidacy and meet all prere			
Communications	9-19	ENGL 1213, Principles of English Composition (Core I), or	Como Doquinomonto	To enroll in upper-division business courses, students must be certified for degree candidacy and meet all prerequisites. See price.ou.edu/advising.		
		l	Core Requirements - 15 hours	Major Requirements - 18 hours		
		COMM 1113, Principles of Communication, or COMM 2613, Public Speaking	FIN 3303, Business Finance L S 3323, Legal Environment of Business	NO INDEPENDENT STUDY OR ONLINE COURSES. A maximum of 6 hours of transfer work is allowed.		
		Foreign Language, 0-10 hours, (Core)—Students who have completed two years of high school foreign language are exempt from the general education foreign language requirement.	MGT 3013, Principles of Organization and Management	MKT 3053, Marketing Research MKT 3323, Purchasing & Buyer Behavio		
Behavioral &	6	P SC 1113, American Federal Government (Core III) Three (3) hours from one of the following fields:	†B AD 4013, Principles of Marketing †B AD 4013, Business Strategy and Policy—Capstone (to be taken	MKT 4123, Negotiation and Selling MKT 4333, Marketing Strategy and Policy		
Social Science	Ü	Anthropology, Psychology, Sociology, Political Science, Geography (economic, human or political). PSY 1113 is recommended.	last semester of senior year)	Balance of 6 hours from the following: MKT 3223, Logistics Management MKT 3313, Electronic Marketing		
			† = requires completion of all other business core courses prior to enrollment	MKT 3343, Retailing Management MKT 3413, New Product Develop. MKT 3513, Social Media Marketing		
			and permission from Price Academic Advising Services.	MKT 3613, Healthcare Marketing & Admin. MKT 3713, Fundamentals of Franchising		
		HIGT 1402 on 1402 H C (Com. W)	Additional Requirements	MKT 3723, Integrated Franchising Comn MKT 3980, Honors Research		
Humanities	12	HIST 1483 or 1493, U.S. (Core IV) PHIL 1273, Introduction to Business Ethics (Core IV: W. Civ.)	B AD 1000, Price Passport to Success I B AD 1010, Price Passport to Success II A combined total of 40 milestone points is	MKT 4153, Integrated Marketing Comm. MKT 4523, International Marketing MKT 4713, Policies & Strat. in Franchisin		
		1 course from each of the following 2 fields (Core IV):	required.	MKT 4800, Current Issues in Marketing MKT 4900, Marketing Reading		
		§Understanding Artistic Forms		Any 3000- or 4000-level MKT course will		
		§Non-Western Culture		count in the Marketing major grade point		
		It is recommended that students take either Non-Western Culture or	Support Courses - 6 hours	average unless otherwise specified, including additional hours taken to fulfill		
		Understanding Artistic Forms at the 3000/4000 level. This will fulfill the University of Oklahoma requirement of one upper-division	Six hours chosen from the following: B C 3003, Workplace Skills	electives.		
		course from the approved University-Wide General Education	COMM 1113 or 2613 (if not used to fulfill General Educ. requirement)			
		course list. The selected course must be outside the major and in addition to the capstone course. An approved list of courses is	COMM 3253, Persuasion Principles			
		available online. This requirement may also be satisfied in the upper- division or free elective categories.	PSY 3013, Intro. to Human Relations PSY 3203, Cognitive Psychology PSY 3703, Social Psychology			
		§Natural Sciences—7 hours, 2 courses taken from the biological and/ or	ELECTIVE REQUIREMENTS			
Science & Mathematics	16	physical sciences. The two courses must be from different disciplines and at least one course must include a laboratory component. (Core II)	Free Electives — 2 hours	Upper-Division Electives 15 hour Standard Option P441		
			2 hours if exempt from foreign language.	No more than nine credit hours may be taken in business.		
		MATH 1643, Precalculus for Business, Life and Social Sciences (Core I—Substitute: 1523, Precalculus & Trigonometry)	Free electives may be taken in any lower- or upper-division area. B AD 2110, 2113, MGT 2013, and MKT 2013 will not count			
		MATH 1743, Calculus I for Business, Life & Social Sciences (Core I—Substitute: 1823, Calculus & Analytic Geom. I; or, 1914, Differential & Integral Calculus I)	for credit toward a BBA. A maximum of 2 hours of physical education activity courses will count toward this degree.			
		MATH 2123, Calculus II for Business, Life & Social Sciences (Substitute: 2423, Calculus & Analytic Geom. II; or 2924, Differential & Integral Calculus II)				
Basic		ACCT 2113, Fundamental Financial Accounting* ACCT 2123, Fundamental Managerial Accounting		Advertising Option P021		
Business	23	B AD 1001, Personal Computing Productivity Tools		The following courses will be absorbed in the upper-division elective category.		
Minimum grade of C		B AD 2091, Business and Professional Basics B C 2813, Business Writing		JMC 3303, Intro. to Advertising		
required in all courses marked with an *		ECON 1113, Principles of Economics—Macro (Core III)*		JMC 3333, Advertising Research JMC 3363, Advertising Media		
		ECON 1123, Principles of Economics—Micro* ECON 2843, Elements of Statistics*		JMC 4343, Advertising Campaigns		
SCourses taken t	o fulfill the	MIS 2113, Computer-Based Information Systems*		NOTE: JMC 4343 fulfills the upper- division general education requirement.		
chosen from t	he Univers	University General Education Requirements must be ity-Wide General Education Approved Course List.				

A combined maximum of 8 hours of general military experience, flight instruction, and physical education activity courses will count toward the 122 hours, with a maximum of 2 hours of physical education activity courses.

ADDITIONAL REQUIREMENTS

- 1. 3000-level core courses must be completed to enroll in 4000-level business courses.
- 2. Candidates for the B.B.A. degree must complete their last 30 hours as resident students in Price College. However, if a candidate has completed the last 51 hours as a resident student at the University of Oklahoma, 9 of the last 60 hours may be taken at another university or by correspondence from OU.
- 3. Pass/No Pass WILL NOT be accepted for any Business or General Education courses or any specifically required courses.
- One upper-division course in each of the following areas is required: FIN, L S, MGT, and MKT.
 Sixty hours, excluding physical education activity courses, must be taken at a baccalaureate degree-granting institution.

Suggested Semester Advisement Plan

	Additional hours may be required if remedial math or foreign lang	guage is req	uired. Please see an academic counselor to develop a plan of study				
Year	FIRST SEMESTER	Hours	SECOND SEMESTER	Hours			
FRESHMAN	COMM 1113, Principles of Communication, or COMM 2613, Public Speaking ECON 1113, Principles of Economics—Macro (Core III) ENGL 1113, Principles of English Composition (Core I) HIST 1483, United States 1492-1865, or 1493, United States 1865-Present MATH 1643, Precalculus for Business, Life, and Social Sciences B AD 1000, Price Passport to Success I TOTAL CREDIT HOURS	3 3 3 3 3 0	B AD 1001, Personal Computing Productivity Tools ECON 1123, Principles of Economics—Micro (Core III) ENGL 1213, Principles of English Composition (Core I), or EXPO 1213, Expository Writing (Core I) MATH 1743, Calculus I for Business, Life & Social Sciences (Core I) P SC 1113, American Federal Government (Core III) †Natural Science (Core II) B AD 1000, Price Passport to Success I TOTAL CREDIT HOURS	1 3 3 3 3 3 0			
		ırses the sem	ester in which you will complete the prebusiness courses in bold.				
			ACCT 2123, Fundamental Managerial Accounting	3			
SOPHOMORE	ACCT 2113, Fundamental Financial Accounting B AD 2091, Business and Professional Basics ECON 2843, Elements of Statistics MATH 2123, Calculus II for Business, Life & Social Sciences MIS 2113, Computer-Based Information Systems PHIL 1273, Introduction to Business Ethics (Core IV: Western Civ.) B AD 1000, Price Passport to Success I	3 1 3 3 3 3 0	B C 2813, Business Writing †Natural Science with Lab (2nd discipline) (Core II) †Non-Western Culture (Core IV) †Understanding Artistic Forms (Core IV) B AD 1000, Price Passport to Success I	3 4 3 3			
	TOTAL CREDIT HOURS	16	TOTAL CREDIT HOURS	16			
	This major normally requires three semesters						
JUNIOR	Support Course L S 3323, Legal Environment of Business MGT 3013, Principles of Organization and Management MKT 3013, Principles of Marketing FIN 3303, Business Finance B AD 1010, Price Passport to Success II	3 3 3 3 0	MKT 3053, Marketing Research MKT 3323, Purchasing and Buyer Behavior MKT Elective ‡Upper-Division General Education Elective Upper-Division Elective B AD 1010, Price Passport to Success II	3 3 3 3 0			
	TOTAL CREDIT HOURS	15	TOTAL CREDIT HOURS	15			
	Support Course	3	B AD 4013, Business Strategy and Policy—Capstone	3			
SENIOR	MKT 4123, Negotiation and Selling MKT Elective Behavioral & Social Science	3 3 3	Free Elective MKT 4333, Marketing Strategy and Policy Upper-Division Elective	3 3			
	Upper-Division Elective	3	Upper-Division Elective	3			
	B AD 1010, Price Passport to Success II	0	B AD 1010, Price Passport to Success II	0			
	TOTAL CREDIT HOURS	15	TOTAL CREDIT HOURS	14			
huma † = Univer ‡ = May b	ioral and Social Science courses must be chosen from the following: an n or political). rsity-Wide General Education course, refer to online listing. e free elective if artistic form, Non-Western culture or science is 3000-c University-Wide General Educat signated as Core I, II, III, IV, or Capstone are part of the General Education cu proved list, including at least one upper-division Gen. Ed. course outside of the Symbolic and Oral Communication (9-19 hours, 3-5 courses) • English Composition-6 hours, 2 courses	or 4000-leve	el. irements (minimum 40 hours)	, chosen			
Core II	Mathematics—3 hours, 1 courses Mathematics—3 hours, 1 course Foreign Language—0—10 hours, 2 courses in the same language, (which can be 1 Other (courses such as communication, logic or public speaking) Natural Science (7 hours, 2 courses)	met by succes	ssfully completing two years of the same foreign language in high school)				
Core III	• Courses must be taken from different disciplines in the biological and/or physical sciences; one of which must include a laboratory. Social Science (6 hours, 2 courses)						
Core IV	One course must be P SC 1113, "American Federal Government" Humanities (12 hours, 4 courses) Understanding Artistic Forms-3 hours, 1 course Western Civilization and Culture-6 hours, 2 courses, including HIST 1483 or HIST 1493 Non-Western Cultures-3 hours, 1 course apstone Experience (3 hours, 1 course)						